

Message Text

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ACTION COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 DRC-01 XMB-01 CIAE-00

INR-11 NSAE-00 RSC-01 /026 W
----- 078294

R 221448Z JUL 74

FM AMEMBASSY BUCHAREST

TO SECSTATE WASHDC 9419

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E.O. 11652: N/A

TAGS: ETRD, BGEN, RO

SUBJECT: CUMMINS ENGINE PROJECT - ROMANIA

REF: STATE 155967

1. AMBASSADOR CALLED PRESIDENTIAL COUNSELOR PUNGAN JULY 22 TO ASK STATUS OF CUMMINS PROJECT IN LIGHT OF HIS LAST MONTH'S LETTER AND OF REFTEL. PUNGAN SAID HE KNEW FROM REPORT OF CHICAGO CONVERSATION THAT CUMMINS HAD STOOD FAST ON EARLIER PROPOSAL AND THAT WORK WAS NOW UNDERWAY TO DEVELOP MINIMAL ROMANIAN POSITION IN HOPES THAT GAP WOULD BE NARROWED IF NOT BRIDGED. PUNGAN PROMISED AMBASSADOR TO TRY TO FIND OUT HOW MUCH LONGER IT WOULD TAKE TO DEVELOP THIS MINIMAL POSITION AND BE BACK IN TOUCH BEFORE THE END OF THE WEEK. AMBASSADOR USED OCCASION TO REITERATE POINTS IN PARA 2 REFTEL.

2. DURING DINNER GIVE BY BANK OF FOREIGN TRADE VICE PRESIDENT ANGHEL FOR VISITING MANAGING DIRECTOR EX-IM KOBELINSKI JULY 19 AMBASSADOR QUERIED BOTH ANGHEL AND DUMITRU DIMA, DIRECTOR, BANK OF FOREIGN TRADE, ABOUT CUMMINS SITUATION, DIMA HAVING VISITED CUMMINS IN MARCH. DIMA REPORTED HIS EFFORTS AT TRYING TO FIND MORE FAVORABLE CREDIT TERMS WHILE HE WAS IN THE STATES AND SAID HE WAS STILL CONVINCED

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THAT SOME VARIATION OF THE PROJECT COULD BE WORKED

OUT IF BOTH SIDES WERE INTERESTED. ANGHEL SAID
ROMANIAN SIDE HAD BEEN AT FAULT FOR NOT HAVING
THOUGHT PROJECT THROUGH SUFFICIENTLY EARLIER ON,
PARTICULARLY IN TERMS OF WHETHER GIVEN CIAT ARRANGE-
MENTS WITH GERMAN FIR MAN, CIAT SHOULD DIVERSIFY
AND TAKE ON ANOTHER FOREIGN PARTNER. BOTH AGREED,
AS DID PUNGAN TODAY, THAT CUMMINS SHOULD HAVE HAD A
REPLY BY NOW EVEN IF NEGATIVE.
BARNES

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
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Decaption Date: 01 JAN 1960
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Disposition Authority: boyleja
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